

These companies are the largest for a reason: they deliver quality service at a fair price year after year. Because of them — and thousands of other smaller landscape, grounds maintenance and lawn care companies — all of us can enjoy the feel of soft green grass under our feet, the scent of blooming roses, the quiet murmur of a backyard pond. These companies are as unique as their services.

### Legend

**NOTE:** ASTERISK IN REVENUES MEANS BASED ON ESTIMATES FROM COMPETITOR, OTHERS ARE SELF-REPORTED  
**AC:** ARBOR CARE

**CM:** COMMERCIAL  
**DB / DBI:** DESIGN/BUILD; DESIGN/BUILD/INSTALL  
**EC:** EROSION CONTROL  
**GC:** GOLF COURSE

**g.ctr.:** GARDEN CENTER  
**GV:** GOVERNMENT  
**HS:** HARDSCAPE  
**ID:** INDUSTRIAL  
**IS:** INTERIORSCAPE

**IR:** IRRIGATION  
**LC:** LAWN CARE  
**MN:** MAINTENANCE  
**PC:** PEST CONTROL  
**PL:** POND/LAKE

**PS:** POWERSEED / HYDROSEED  
**RS:** RESIDENTIAL  
**RV:** RENOVATION  
**SR:** SNOW REMOVAL  
**ST:** SPORTS TURF

Company	Headquarters	Branches & franchises	Services	Employees	Revenues	Expected changes	Years in Business	Principal	URL/e-mail
1 <b>The TruGreen Cos.</b>	Memphis, TN	300	MN 37%, LC 63%	25,000	\$1,500,000,000*	—	34	Don Karnes, Pres.	www.trugreen.com
2 <b>ValleyCrest Companies</b>	Calabasas, CA	90+	—	7,500	620	7%+	54	—	www.valleycrest.com
3 <b>The Davey Tree Expert Co.</b>	Kent, OH	65	MN 5%, LC 5%, other 90%	5,000	325	0.9%+	123	Doug Cowan, Chairman/CEO	www.davey.com
4 <b>The Brickman Group, Ltd.</b>	Langhorne, PA	96	DBI 12%, MN 82%, IR 4%, other 2%	5,400	323	8.4%+	68	Scott W. Brickman, Pres./CEO	www.brickmangroup.com
5 <b>Scotts Lawn Service</b>	Marysville, OH	100	LC 100%	1,200	125	33%+	6	Tony Colatrella, Senior VP	www.scottslawnservice.com
6 <b>Weed Man</b>	Mississauga, ON, Canada	195	LC 100%	1,500	85 C\$	33%+	32	Michael Kernaghan, COO	www.weed-man.com
7 <b>OneSource Landscape &amp; Golf Svcs Inc.</b>	Tampa, FL	21	DBI 22%, MN 35%, IR 10%, other 33%	1,600	80	8%+	28	Ronald E. Schmoyer, Pres.	rschmoyer@2onesource.com
8 <b>Gothic Landscape Inc.</b>	Valencia, CA	9	DBI 89%, MN 11%	1,200	80	9%+	19	Michael C. Georgio, CEO	mgeorgio@gothiclandscape.com
9 <b>Lawn Doctor, Inc.</b>	Holmdel, NJ	435	LC 90%, other 10%	800	73	8%+	36	Russell J. Frith, Pres./CEO	www.LawnDoctor.com
10 <b>American Civil Constructors, Inc.</b>	Littleton, CO	16	DBI 40%, MN 30%, IR 30%	1,300	57.8	—	28	Chris Graeber, COO	www.aconstructors.com
11 <b>American Landscape Companies</b>	Canoga Park, CA	11	LS 37%, MN 20%, DB 2%, IR 10%, other 31%	850	55	7%+	30	Mickey Strauss, Pres.	www.americanlandscape.com
12 <b>Omni Facility Svcs, Landscape Group</b>	Norristown, PA	14	DBI 21%, MN 74%, IR 5%	650	50	9%+	5+	Mark Allen, VP	www.omnifacility.com
13 <b>Vila and Son Landscaping Corp.</b>	Miami, FL	3	DBI 2%, MN 10%, IR 13%, other 75%	455	46	6%+	19	Juan C. Vila, Pres.	www.vila-n-son.com
14 <b>Allin Cos.</b>	Erie, PA	9	DB 8%, MN 5%, other 87%	75	45	—	24	John Allin, Pres.	www.allinco.com
15 <b>Grounds Control/Terrain</b>	San Antonio, TX	4	DBI 43%, MN 35%, IR 19%, other 2%	690	40.1	0.1%	14	Al Honigblum, Pres.	www.sanitorsinc.com
16 <b>Marina Landscape Inc.</b>	Anaheim, CA	2	DBI 5%, MN 5%, IR 60%, LC 30%	321	35	5%+	32	Robert Cowan, Pres.	www.marinaco.com
17 <b>The Bruce Co. of Wisconsin Inc.</b>	Middleton, WI	1	MN 30%, DB 45%, IR 2%, other 23%	300	33.4	—	51	Bliss C. Nicholson, Pres./COO	www.bruceco.com
18 <b>Teufel Nursery Inc.</b>	Portland, OR	2	DBI 45%, MN 40%, IR 15%	400	33	57%+	113	Rick Christensen, Landscape Div. Mgr.	www.teufel.com
19 <b>Greenspace Services Ltd.</b>	Toronto, ON, Canada	19	MN 10%, LC 90%	550	32.2 C\$	0	25	Dr. William M. Black	www.firstservice.com
20 <b>Chapel Valley Landscape Co.</b>	Woodbine, MD	4	DBI 48%, MN 41%, IR 10.6%, other 0.4%	375	32	8%+	35	J. Landon Reeve, CEO	www.chapelvalley.com
21 <b>Landscape Concepts Inc.</b>	Grayslake, IL	4	DBI 55%, MN 40%, IR 5%	—	32	8%+	22	Mike Kerton, Pete DeVore, Owners	www.landscapeconcepts.com
22 <b>Jensen Corp.</b>	Cupertino, CA	5	MN 35%, DBI 60%, other 5%	235	30	—	34	Steve McGilvray, Pres.	www.jensencorp.com
23 <b>The Groundskeeper</b>	Tucson, AZ	6	DBI 50, MN 50%	600	28	—	27	Kent Miller, VP	www.groundskeeper.com
24 <b>Lipinski Landscape &amp; Irrigation, Inc.</b>	Marlton, NJ	2	DBI 43%, MN 22%, other 35%	350	28	7%+	27	Robert A. Lipinski, Chairman	www.lipinskiland.com
25 <b>Cagwin &amp; Dorward</b>	Novato, CA	13	DBI30%, MN 61%, other 9%	350	24.7	8%+	48	Wayne Richards, VP/ COO	www.cagwin.com
26 <b>Mariani Landscape</b>	Lake Bluff, IL	2	DBI 50%, MN 50%	300	24.5	0.1%	44	Frank Mariani, owner/CEO	www.marianilandscape.com
27 <b>Urban Farmer Inc.</b>	Thornton, CO	2	DBI 70%, MN 30%	327	23.3	8%+	20	David L. Tollefson, Pres.	—
28 <b>Nanak's Landscaping</b>	Orlando, FL	3	MN 100%	400	23	—	29	Sampuran Khalsa	www.nanaks.com
29 <b>Scott Byron &amp; Co. Inc.</b>	Lake Bluff, IL	1	DBI 70%, MN 25%, LC 2%, IR 2%, other 1%	300	23	1%	16	Andrew Otting, Pres./COO	—
30 <b>NaturaLawn of America</b>	Frederick, MD	60	LC 100%	300	23	15%+	16	Philip Catron, Pres.	www.nl-amer.com
31 <b>AAA Landscape</b>	Phoenix, AZ	2	DBI/IR 50%, MN 50%	—	23	8%+	27	Richard Underwood, VP	www.aaalandscape.com
32 <b>The Greenery Inc.</b>	Hilton Head, SC	4	DBI 38%, MN 48%, IR 5%, other 9%	320	21	1%+	30	B. W. Edwards, Pres.	www.thegreenery.com
33 <b>Tropics North</b>	Miami, FL	4	DB 50%, MN 40%, IR 10%	260	20	—	30	Rich Hanzel	www.tropicsnorthinc.com
34 <b>Spring-Green Lawn Care Corp.</b>	Plainfield, IL	97	LC 85%, other 15%	315	20	1%+	26	Tom Hofer, Pres.	www.spring-green.com
35 <b>DuBrow's Nurseries, Inc.</b>	Livingston, NJ	2	DBI 25%, LS and IR 4%, MN 26%, other 45%	200	20	—	45	Michael Branch, COO	www.dubrows.com
36 <b>Western DuPage Landscaping Inc.</b>	Naperville, IL	2	DBI 70%, MN 30%	175	17	0.9%	27	Steve Brodt, Pres.	www.wdinc.com
37 <b>New Garden Landscape &amp; Nursery</b>	Greensboro, NC	2	DBI 26%, MN 29%, IR 6%, gar ctr 37%, other 2%	192	17	—	26	J. Morris Newlin, Pres.	www.newgarden.com
38 <b>CoCal Landscape Contractor</b>	Denver, CO	4	DB 10%, MN 60%, IR 20%, other 10%	350	17	7%+	11	Jesus "Chuy" Medrano and Tom Fochtman	www.cocal.com
39 <b>Clintar Groundskeeping Services</b>	Toronto, ON, Canada	12	DBI 5%, MN 38%, IR 5%, other 52%	120	17 C\$	8%+	30	Robert C. Wilton, Pres.	www.clintar.com
40 <b>The Highridge Corp.</b>	Issaquah, WA	3	DBI 64%, MN 21%, IR 15%	230	16.4	—	18	Phil Schuetz & Mike Bushmaker	www.highridge.com
41 <b>McFall &amp; Berry</b>	McLean, VA	4	DB15%, MN 85%	230	16.1	—	14	Mark D. McFall, Pres.	www.mcfallandberry.com
42 <b>ALDO 1 Landscaping &amp; Lawn Service Inc.</b>	Ocean Twp., NJ	1	DBI 50%, MN 30%, IR 5%, other 15%	130	16	—	12	Christopher Aldarelli, Pres.	www.aldos1.com
43 <b>Clarence Davids &amp; Co.</b>	Chicago, IL	2	DBI 45%, MN 45%, LC 10%	225	16	—	52	Bill Davids, Pres.	www.clarencedavids.com
44 <b>Dora Landscaping Co.</b>	Apopka, FL	1	DB 45%, MN 28%, IR 22%, other 5%	100	16	—	27	James H. Oyler, Pres.	www.doralandscapingcompany.com
45 <b>HighGrove Partners LLC</b>	Smyrna, GA	3	DBI 25%, MN 75%	200	16	—	14	Jim McCutcheon, CLP	www.highgrove.net
46 <b>LMI Landscapes Inc.</b>	Carrollton, TX	3	DBI 50%, MN 25%, IR 25%	150	15	1%	16	Jody M. O'Donnell, Pres.	www.lmilandscapes.com
47 <b>ILT Vignocchi</b>	Wauconda, IL	1	DB 71%, MN 20%, IR 7%, LC 2%	150	14	—	34	Donna Vignocchi, CLP, VP	www.iltvignocchi.com
48 <b>Dennis' Seven Dees</b>	Portland, OR	2	DB 29%, MN 35%, IR 20%, other 16%	200	13	—	47	David Snodgrass, Pres.	www.sevendees.com
49 <b>Hermes</b>	Lenexa, KS	3	DBI 40%, MN 40%, IR 20%	250	12	—	38	Dalton Hermes, Pres.	www.hermeslandscaping.com
50 <b>Heads Up</b>	Albuquerque, NM	1	DB 50%, MN 20% , IR 20%	120	10	—	29	Gary Mallory, Pres.	www.headsuplandscape.com

\*estimated